



June 29, 2017

## Upcoming changes to our outpatient laboratory provider network

Dear Primary Care Physician:

I am writing to notify you of an upcoming change to the AmeriHealth HMO, Inc. and AmeriHealth Insurance Company of New Jersey (collectively, AmeriHealth New Jersey) outpatient laboratory provider network. Beginning October 1, 2017, a change will be made to your capitated outpatient laboratory provider. This letter also informs you of resources that are available regarding this change.

### Outpatient laboratory provider network changes

Beginning October 1, 2017, AmeriHealth New Jersey will begin a phased approach to make Laboratory Corporation of America® Holdings (LabCorp) the exclusive nationally based provider of outpatient laboratory services for AmeriHealth New Jersey members as of May 1, 2018.

AmeriHealth New Jersey will be ending its contracts with the following laboratories as outlined below:

- **Quest Diagnostics™ (Quest).** Effective October 1, 2017, the contract ends for AmeriHealth New Jersey health plans, and Quest will be an out-of-network provider.
- **BioReference Laboratories (BioReference).** Effective March 1, 2018, the contract ends for AmeriHealth New Jersey health plans, and BioReference will be an out-of-network provider.
- **Health Network Laboratories® (Health Network).** Effective May 1, 2018, the contract ends for AmeriHealth New Jersey health plans, and Health Network will be an out-of-network provider.

This change applies to all AmeriHealth New Jersey product lines and members (HMO, HMO Plus, POS, POS Plus, PPO, and EPO), including individual and group commercial members.

### Why we are making this change

Health care has been undergoing rapid, remarkable change, spurred by implementation of the health care reform law, an increasing focus on the individual consumer, and continuing cost pressures. In late 2016, AmeriHealth New Jersey initiated a project to evaluate an exclusive national outpatient laboratory network concept, which has been effective in helping other insurers contain medical costs without affecting quality. Our relationship with LabCorp, a leading national laboratory, will allow for enhanced clinical initiatives to improve patient care without reducing access to outpatient lab services for our members.

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## **Updating your capitated outpatient laboratory provider**

Our records indicate that your practice is currently capitated to either Quest, BioReference, or Health Network for outpatient laboratory services. When the lab to which you are capitated no longer participates in AmeriHealth New Jersey's network (as of the dates specified on the previous page), your practice will need to select another in-network capitated outpatient laboratory provider.

To help make this a smooth transition, AmeriHealth New Jersey is asking you to notify us by July 21, 2017, if you wish to 1) remain with your current in-network capitated outpatient laboratory until their contract ends or 2) select a different in-network capitated outpatient laboratory provider. This will allow adequate time for AmeriHealth New Jersey to issue new ID cards to members and notify them of a change to their capitated outpatient laboratory provider. To select a capitated outpatient laboratory provider other than LabCorp, please contact Frank Capella **by July 21, 2017**, at 609-662-2485 or at [lab\\_transition@amerihealth.com](mailto:lab_transition@amerihealth.com). After July 21, 2017, you will need to contact your Provider Partnership Associate to make changes.

Please note that if you do not notify AmeriHealth New Jersey by July 21, 2017, of your selection or remain unassigned to a capitated laboratory, AmeriHealth New Jersey will automatically assign LabCorp as your capitated outpatient laboratory provider effective October 1, 2017.

## **Use an in-network outpatient laboratory provider**

As a primary care physician, you are reminded to direct your HMO and POS members to your capitated outpatient laboratory provider. In addition, EPO and PPO members should be referred to an in-network outpatient laboratory like LabCorp to save on member out-of-pocket costs.

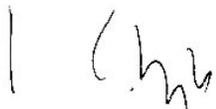
## **For more information**

If you have any questions regarding the process for selecting a different capitated outpatient laboratory provider, please contact your Provider Partnership Associate.

We encourage you to visit the LabCorp-dedicated section of our Provider News Center at [www.amerihealth.com/pnc/lab](http://www.amerihealth.com/pnc/lab). This section contains more information about LabCorp's 117 patient service centers, a list of other currently contracted laboratories that will remain in our network in addition to LabCorp, provider-specific frequently asked questions, and other resources for you and your office staff.

Thank you for participating in our network and for delivering quality care to our members, your patients.

Sincerely,



Ken Kobylowski  
Senior Vice President  
Provider Contracting and Network Operations